



POORNIMA

COLLEGE OF ENGINEERING

Promoted by Shanti Education Society, Affiliated to Rajasthan Technical University & Approved by AICTE

Poornima College of Engineering, Jaipur **Activities Organized under the MoU with The Teampreneur, Jaipur**

S .N.	Department	Date	Type	Name of Activity	Page No.
1	PIIC	07/09/2020	Student Development Program	Entrepreneurship & Innovation as Career Opportunity	2-7
2	PIIC	23/02/2022	Motivational Lecture	Achieving Problem- Solution Fit and Product- Market Fit	8-11


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A REPORT ON SDP “ENTREPRENEURSHIP & INNOVATION AS CAREER OPPORTUNITY”

TITLE AND DURATION: “Entrepreneurship & Innovation as Career Opportunity” on Sept 7, 2020.

SPONSORS & SUPPORTERS: Poornima College of Engineering and the Teampreneur, Jaipur.

ORGANIZER(S): Poornima Innovation and Incubation Cell, Jaipur.

Students Development Programme was for all young minds and entrepreneurs of first year, PIIC believe in the ideology of holistic development of students and also students can achieve greater heights in their life if they have a choice of choosing their working fields as per their desire. Keeping this in mind, PIIC conducted workshop on Sep 7, 2020.

First session was conducted on the topic ‘**Entrepreneurship development and freelancing tips for beginners**’ which was hosted by captain of PIIC SAURABH PANSARI. In that session students came to know about how to become. He also told how to convert an idea to prototype. After that he also give knowledge on how to apply for internships at various platforms, how to become a freelancer, and communicate with clients for various ways to develop skills.

Session Schedule

S. No	Activity	Duration	Time
1	Welcome of Speaker and Introduction of Session by Rahil Mathur , Captain of IETE, PCE	05 Min	11:00AM -11:05AM
2	Session on Entrepreneurship development and freelancing tips for beginner	70 Min	11:05AM -12:30PM
3	Question Answer	20 Min	12:30PM -12:50PM
4	Vote of Thanks by Rahil Mathur	10 Min	12:50PM – 01:00PM


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Intake Process

- Provide basic information about your innovative venture through our intake form
- Schedule an initial meeting
- Note: Best to engage at the earliest stage as possible

Initial Meeting

- Introduction to the 3 key development areas & "Venture Capital Tools"
- 1. Product/Technology
- 2. Market
- 3. Financial
- 4. Management
- 5. Execution Plan
- Mutual development of path forward
- Discussion of next steps

Venture Development

- Business Plan Development
- Market Segmentation & Prioritization
- Financial Modeling (Valley of Death)
- Beta & Launch Plan Development
- Note: This stage may require cycles of development & refinement

Fundraising Preparation

- Pitch Development & Prep
- Seed Fund Process
- Business Plan Finishing Touches

Tracking

- Periodic follow up
- Re-engagement as applicable

Connections

- Mentors
- Intellectual Property Attorneys
- Business Legal
- Accounting
- Software Developers
- Prototyping & Design Firms
- Events (New Venture Challenge, Startup Weekend, Company & Investor Spotlight)

SAURABH PANSARI

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Participants

- RM
- HH
- TS
- HK
- SG
- SA

SAURABH PANSARI

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WHAT IS FREELANCING?

Freelancing is working as a self-employed person for multiple employers without an formal agreement or contract for long period of time.

- A freelancer may work part-time or full-time and at any span of time that he/she desires.
- This is because, basically, there would be no fixed working time like office hours.
- This would give the freelancer the benefit of freedom in working hours and working place/environment.

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MYTHS ABOUT FREELANCING

- ❌ You're the boss.
- ✅ You work whenever you want.
- ❌ You only have to work a couple of hours per day.
- ❌ It's nothing like starting a business.



Participate List

Name of Student	Reg. No.	Name of Department
Aaditya jangir	PCE20CE001	Civil
Harsh Jain	PCE20CS069	Computer Science
Harshit khandelwal	Pce20cs075	Computer Science
Arun Sharma	PCE20IT003	Information Technology
Himanshu Sharma	14	Civil
Vansh Gupta	PCE20IT053	Information Technology
ANUBHAV ANAND	PCE20CS025	Computer Science
Prashant Thapliyal	PCE20CS148	Computer Science
Shrishti agarwal	PCE20CS179	Computer Science
Pradeep Sain	PCE20cs144	Computer Science
Manav sainu	PCE20IT016	Information Technology
Nikhil Sharma	PCE20CS131	Computer Science
NISHANT MEENA	PCE20CE027	Civil
Rahul Purohit	PCE20IT036	Information Technology

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Kumar Gaurav	PCE20IT014	Information Technology
Sanjivani Sharma	PCE20CS165	Computer Science
Hitesh Kumar	PCE20CS079	Computer Science
Tushar vaishnav	PCECS190	Computer Science
Hitesh Ramesh Parihar	PCE20EC011	Electronic Communication
Devesh Goyal	PCE20IT052	Information Technology
Sandeep Saini	Pce20cs164	Computer Science
Akshara Pareek	2020PGICA024	Computer Science
Shubham Sharma	PCE20IT045	Information Technology
satyam shandilya	pce20cs168	Computer Science
Nishant Malhan	135	Computer Science
Siddharth Kothari	PCE20CS181	Computer Science
Puneet Kumar	PCE20IT035	Information Technology
Aryan nama	PCE20CS031	Computer Science
Tilak Atri	PCE20IT057	Information Technology
Rishabh Deora	PCE20CS154	Computer Science
Vivek Kumar	PCE20CS196	Computer Science
Vivek Kumar	PCE20IT049	Information Technology
Yash Vardhan Singh Panwar	PCE20CS201	Computer Science
NITU PANDEL	PCE20CS137	Computer Science
Anupam Anand / Abhinav Anand	PCE20CS026	Computer Science
Tushar mathur	PCE20IT055	Information Technology
Amit Mishra	PCE20CS017	Computer Science
Shiwang Gupta	PCE20CS178	Computer Science
Shubham prajapati	PCE20CS180	Computer Science
Gagan sharma	PCE20CS061	Computer Science
siddharth talesara	PCE20CS207	Computer Science
Nitika Prithwani	PCE20IT027	Information Technology
Mudit Agrawal	PCE20CS123	Computer Science
Himanshu Singh Hada	PCE20IT010	Information Technology
Aman goyal	PCE20CS014	Computer Science
Praveen sharma	PIET20CS140	Computer Science
Jatin sinsinwar	PCE20CS083	Computer Science

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Amit kumar	PIET20CS025	Computer Science
Utkarsh kaushik	PCE20CS191	Computer Science
Shashank Singh	PCE20CS172	Computer Science
Avinash dubey	PCE20CS035	Computer Science
Harsh Agrawal	PCE20CS068	Computer Science
Natasha goklani	PCE20CS129	Computer Science
Pradeep kumawat	Pce20cs143	Computer Science
Naman Choudhary	PCE20CS127	Computer Science
Vishal Agrawal	PCE20CS194	Computer Science
Yakshita Sharma	PCE20CS198	Computer Science
Abhinav sharma	Pce20ce002	Civil
Tripti Somani	PCE20CS188	Computer Science
Lalit Kumar	PCE20CS096	Computer Science
Kratika jangid	PCE20CS111	Computer Science
Prachi Khandelwal	PCE20CS119	Computer Science
Tushar Prajapati	PCE20IT047	Information Technology
Om shukla	Pce20cs138	Computer Science
Silky Sharma	PCE20CS183	Computer Science
Bhawanshu Joshi	PCE20IT006	Information Technology
Janvi Jaiswani	PCE20IT022	Information Technology



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A REPORT ON ENTREPRENEURIAL MOTIVATION SESSION

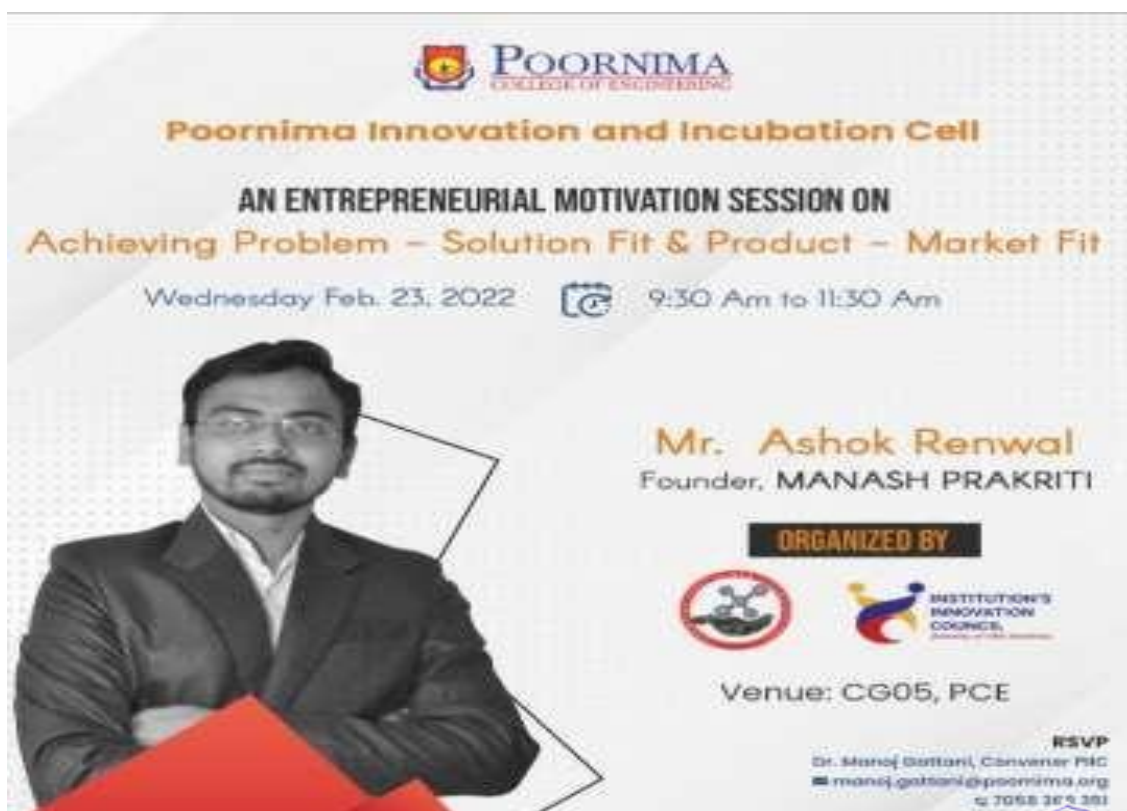
TITLE AND DURATION: “Achieving Problem- Solution Fit and Product- Market Fit” on Feb 23, 2022.


SPONSORS & SUPPORTERS: Poornima Collage of Engineering and The Teampreneur, Jaipur

ORGANIZER(S): Poornima Innovation and Incubation Cell.

ASSESSMENT TOOLS: Oral Feedback

FLYER/ POSTER:




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ABSTRACT OF THE SESSION:

On February 23, 2022, Poornima Innovation and Incubation Cell (PIIC) under the flagship of IIC conducted an entrepreneurial motivational session on Achieving Problem- Solution Fit and Product-Market Fit for students of Poornima College of Engineering to motivate young students for entrepreneurial spirit. Mr Ashok Renewal, founder of MANASH PRAKRITI was the key speaker of the program. At the start of the session, the President of the PIIC & Vice Principal, PCE, Professor Pankaj Dhemla welcomed the speaker with a bouquet and memento.

During the session Mr Ashok Renwal talked about the struggles and achievements he came across throughout his entire entrepreneurial journey. It consisted of not only his personal struggles but also professional struggles which he faced while introducing his brand in the market. What captured the eyes of young students was that he, being in only his 20s has established a brand that takes years for a lot of people to even think of.

He is a pass out from MBM Engineering College, Jodhpur and was considerate about the situations which must be kept in mind at a broader scale while thinking of starting as an entrepreneur. Being from a rural background, he had to face its consequences while marketing but he never gave up because of this, it in fact motivated him to work harder and explore various other languages in order to achieve his set goals.

He even talked about how to begin with the essence of startup, i.e., an idea and how to convert it into a successful path to embark upon. Students realized the importance of what role seniors, friends, family and mentors play in analyzing the product and hence help in improving it. Being a success at such a young age encouraged and motivated students to present their ideas and learn the importance of entrepreneurship.

Overall, the program was very interactive as students were highly interested in knowing more about the speaker and his achievements as well as his journey. During the program many students asked various questions and queries, and all were addressed well by the expert.

The session was very nice and informative, and we are all looking forward for the positive outcomes of the learning and evolutionary new era of education for the younger generation.

GLIMPSES:

